## **Restructuring & Insolvency Situations in India**

#### Status Update- Volume VI



INTEGRATED CAPITAL SERVICES LIMITED

way forward RAAS

March 2018

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- This deck covers developments in particular for the period 01<sup>st</sup> February 2018 to 28<sup>th</sup> February 2018

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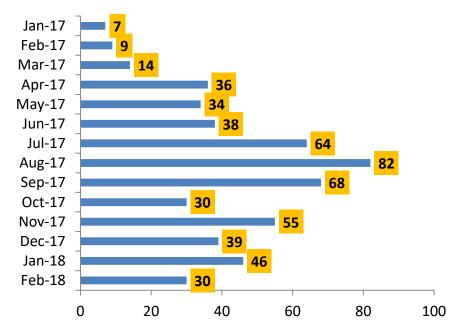


#### **Quantum of Unique Cases Filed\***

Announced on IBBI website till 28th Feb 2018

552

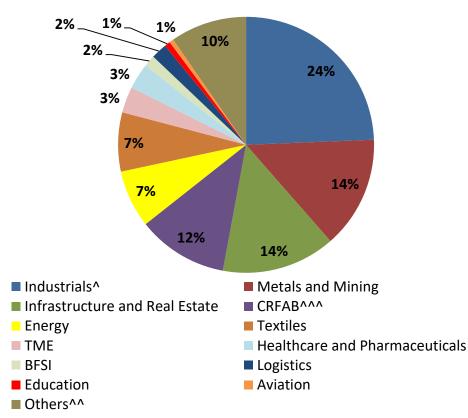
Cases filed with NCLT till 28<sup>th</sup> Feb 2018 and the number is expected to increase as indicated by the trends below



\*Multiple cases against a corporate debtor counted as one

#### Sector Wise Allocation (by number of cases filed)

Announced on IBBI website till 28th Feb 2018



^Industrials includes – Chemicals, Cement, Auto and Auto Parts, Machinery, Paper, Valves, Tiles, Mills, Electricals.

^^Others includes – Security Services, Consulting Services, Facility Management, Printing Services etc.

^^^CRFAB- Consumer, Retails, Food , Agri and Beverages

Industrials, Metals & Mining and Infrastructure & Real Estate sectors account for 53% of the cases filed (by volume)

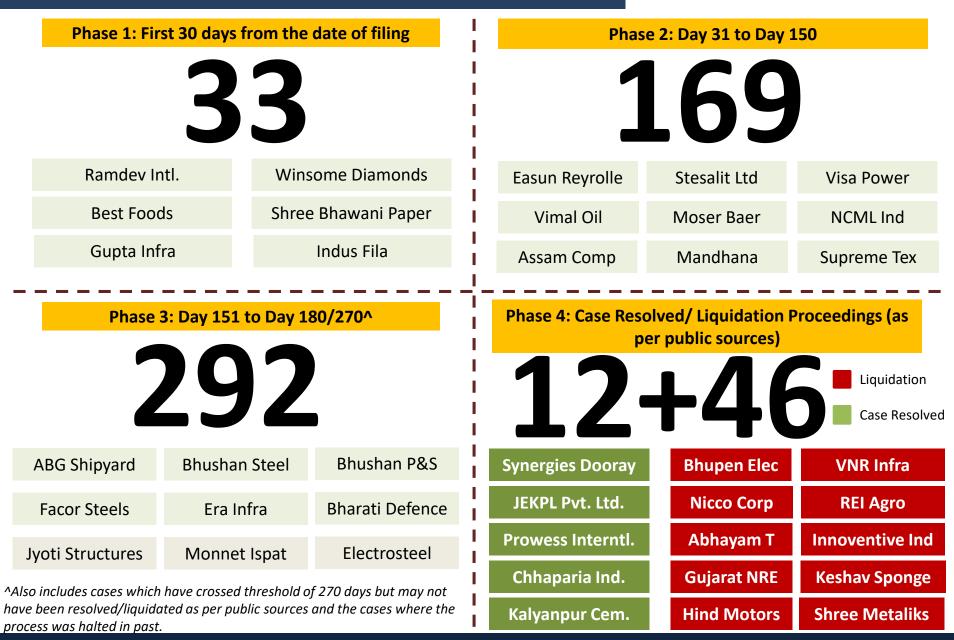
#### **Key Phases- Resolution Process**



Phases	Timeline of the proceedings	Activities to be undertaken
Phase 1	First 30 days from the date of filing	<ul> <li>Declaration of moratorium</li> <li>NCLT to appoint interim resolution professional (IRP)</li> <li>Public announcement by IRP</li> <li>Appointment of 2 registered valuers by IRP to determine fair value and liquidation value of the corporate debtor</li> <li>Submission of Proof of claims by all the creditors</li> <li>Verification of claims by IRP</li> <li>IRP to constitute Committee of Creditors and file a report with the Adjudicating Authority</li> </ul>
Phase 2	Day 31 to Day 150	<ul> <li>Convene and hold 1st CoC meeting</li> <li>Appointment of Resolution Professional (RP)</li> <li>Preparation of complete IM by RP/IRP</li> <li>Invitation to the prospective applicants for resolution plans, including evaluation matrix</li> <li>Submission of resolution plan by applicants</li> </ul>
Phase 3	Day 151 to Day 180/270	<ul> <li>CoC's approval of resolution plan</li> <li>Approval of resolution plan by NCLT</li> <li>Extension of CIRP period (if required)</li> </ul>
Phase 4	Case Resolved/ Liquidation Proceedings (If Required)	<ul> <li>Case resolved</li> <li>OR</li> <li>Liquidation order will be passed if: <ul> <li>CIRP ends</li> <li>Plan not submitted to NCLT</li> <li>Plan not approved</li> <li>Decided by CoC</li> <li>Plan not properly implemented</li> </ul> </li> </ul>

## **Phase wise Analysis- Cases with NCLT\***

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# SECTION

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# **Key Developments in February** 2018

## Key Legal/ Regulatory Developments (1) (AURUM

**Key Circulars/ Notifications** 

Insolvency and Bankruptcy Board of India ("IBBI") vide its notification dated February 6, 2018 and February 7, 2018 amended the Insolvency and Bankruptcy Board of India (Insolvency Resolution Process for Corporate Persons) Regulations, 2016, ("Corporate Persons Regulations") and the Insolvency and Bankruptcy Board of India (Fast Track Insolvency Resolution Process for Corporate Persons) Regulations, 2017, ("Fast Track Regulations"), respectively.

#### Key amendments:

1. The following new definitions have been introduced:

i. *"evaluation matrix" meaning "parameters to be applied and the manner of applying such parameters, as approved by the committee, for consideration of resolution plans for its approval";* 

ii. "fair value" meaning "the estimated realizable value of the assets of the corporate debtor, if they were to be exchanged on the insolvency commencement date between a willing buyer and a willing seller in an arm's length transaction, after proper marketing and where the parties had acted knowledgeably, prudently and without compulsion"; and

2. Provision relating to "Appointment of registered valuers": categories of persons not eligible to be appointed as registered valuer have been clarified.

3. The amended regulation now requires that the registered valuers shall, in addition to the estimate of liquidation value, also submit estimate of fair value to the resolution professionals, who will then circulate the fair value and liquidation value to each member of the committee of creditors.

## Key Legal/ Regulatory Developments (2) (AURUM

NTEGRATED CAPITAL SERVICES LIMITED

#### **Key Circulars/ Notifications**

4. The timeline within which the Information Memorandum is required to be provided by resolution professional to the members of the committee of creditors and to prospective resolution applicant has been amended. Information memorandum is required to be provided to (i) each member of the committee of creditors within 2 weeks from the date of appointment of resolution professional, (ii) each prospective resolution applicant latest by the date of invitation of resolution plan.

5. Resolution Professionals are now required to send evaluation matrix along with the invitation to prospective resolution applicants to submit Resolution Plans, for participation in the insolvency resolution process.

- 1. In case of Corporate Person Regulations, the (i) invitation has to be issued to the prospective resolution applicant atleast 30 days before the last date of submission of resolution plan, and (ii) evaluation matrix has to be issued atleast 15 days before the last date of submission of resolution plan.
- II. In case of Fast Track Regulations, the (i) invitation has to be issued to the prospective resolution applicant atleast 15 days before the last date of submission of resolution plan, and (ii) evaluation matrix has to be issued atleast 8 days before the last date of submission of resolution plan.

6. List of measures that may be taken for insolvency resolution of the corporate debtor for maximization of value of assets, have been amended to include the following:

```
"a) ...;
b) ...;
c) ...;
j) change in portfolio of goods or services produced or rendered by the corporate debtor;
k) change in technology used by the corporate debtor
l) ..."
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## Key Legal/ Regulatory Developments (3) (AURUM

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#### **Key Circulars/ Notifications**

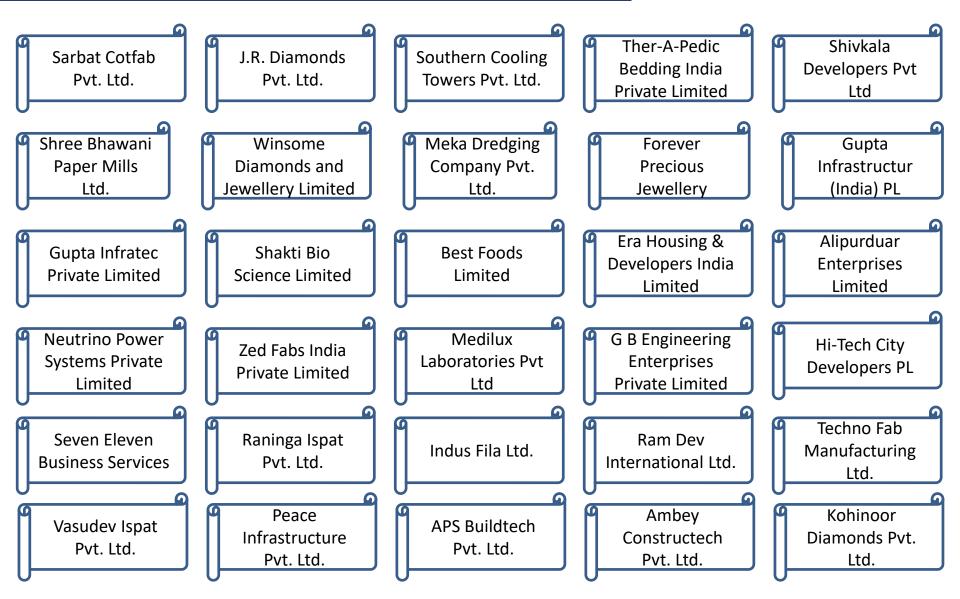
7. Resolution professionals are now required to submit the resolution plan approved by the committee of creditors to the Adjudicating Authority, at least 15 days before the expiry of the maximum period permitted for the completion of the insolvency resolution process.

#### **Other Circulars:**

- The resolution professional to ensure confidentiality of Information relating to process under the Insolvency & Bankruptcy Code 2016 based on the principles of 'relevance of sharing information' and 'as required by law'.
- <u>www.IBBI.gov.in</u> is the designated website for publishing all forms (example- Form A, B or G etc) under the IBC regulations
- The Reserve Bank of India has revised the framework with respect to resolution of 'Stressed Assets', since enactment
  of IBC 2016; including early identification of Stress Accounts; asset classification and provisioning norms etc.

### **New Cases in February 2018**



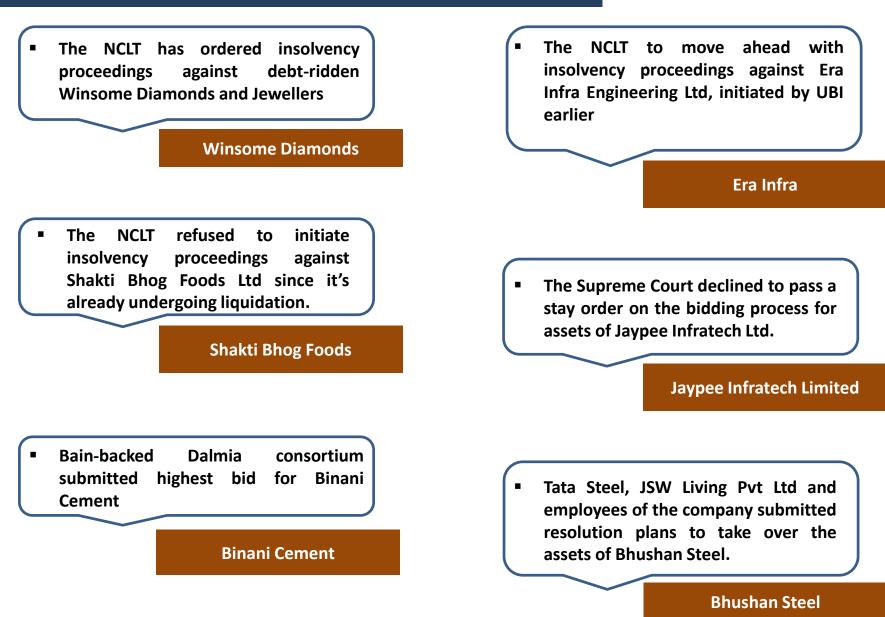


\*Announced on IBBI website till 28th Feb 2018

Refer Annexure I for the details of the new cases in Feb 2018

### **Key Developments from NCLT**













#### **First List of Defaulters**

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## Key Cases (1/3)



Name of Company	Industry	O/S Debt (INR mn)	Revenue (INR mn)	FY	Market Cap*	Completion of Restructuring~	Status Update <sup>^</sup>
Bhushan Steel Limited	Metals and Mining	462,632	150,273	FY17	9,196	22-Jan-2018	<ul> <li>Last date of filing claims by creditors was 9<sup>th</sup> August 2017</li> <li>And the last date to submit EOI bids was 3<sup>rd</sup> Feb 2018</li> <li>Key Bidders: Tata Steel (with offer of INR 35,000 cr &amp; 12% equity to lenders), JSW (with offer of INR 28,000 cr)</li> </ul>
Lanco Infratech Limited	Infrastructure	435,018	73,437	FY17	3,869	3-Feb-2018	<ul> <li>Last date of filing claims by creditors was 22<sup>nd</sup> August 2017</li> <li>And the last date to submit EOI bids was 4<sup>th</sup> Jan 2018</li> <li>Potential bidders: OPG Group, Prem Energy, Goyal Group and Diva Group</li> </ul>
Bhushan Power & Steel	Energy	356,850	76,998	FY16	NA	22-Jan-2018	<ul> <li>Last date of filing claims by creditors was 9<sup>th</sup> August 2017</li> <li>And the last date to submit EOI bids was 8<sup>th</sup> Feb 2018</li> <li>Key Bidders: Tata Steel, Liberty House</li> <li>Liberty's bid rejected by CoC failing to meet deadline</li> <li>Tata Steel was the highest bidder with offer of INR 24,500 cr</li> </ul>
Essar Steels Limited	Metals and Mining	312,110	156,497	FY16	NA	29-Jan-2018)	<ul> <li>Last date of filing claims by creditors was 16<sup>th</sup> August 2017</li> <li>And the last date to submit EOI bids was 23<sup>rd</sup> December 2017.</li> <li>Key Bidders: ArcelorMittal, Numetal, Rewant Ruia</li> </ul>

~The completion of restructuring date has been extended from the original closure date mentioned in Form A

## Key Cases (2/3)



Name of Company	Industry	O/S Debt (INR mn)	Revenue (INR mn)	FY	Market Cap*	Completion of Restructuring~	Status Update^
Era Infra Engineering	Infrastructure	101,290	12,731	FY17	474	08-Oct-2017	<ul> <li>Last date of filing claims by creditors was 1<sup>st</sup> May 2017</li> <li>Era Infra's insolvency proceeding was put on hold by NCLT in Oct-2017</li> <li>NCLT has ordered to proceed with insolvency proceedings against Era Infra</li> </ul>
ABG Shipyard Limited	Industrials - Shipbuilding	87,307	343	FY16	474	28-Jan-2018	<ul> <li>Last date of filing claims by creditors was 16<sup>th</sup> August 2017</li> <li>And the last date to submit EOI bids was 21<sup>st</sup> September2017</li> <li>Liberty House was the sole bidder for ABG (with offer of INR 3,000 cr)</li> </ul>
Jaypee Infratech Ltd	Infrastructure	79,222	11,581	FY17	13,487	5-Feb-2018	<ul> <li>Last date of filing claims by creditors was 24<sup>th</sup> August 2017</li> <li>And the last date to submit EOI bids was 7<sup>th</sup> November 2017</li> <li>21 bidders had given their EOI</li> <li>JSW was the highest bidder with offer INR 9,914 crore</li> </ul>
Electrosteel Steels Limited	Metals and Mining	76,161	27,743	FY17	5,469	16-Jan-2018	<ul> <li>Last date of filing claims by creditors was 4<sup>th</sup> August 2017</li> <li>And the last date to submit binding bid was 4<sup>th</sup> January 2018</li> <li>4 bidders submitted bid including Vedanta Group, Tata Group, Dalmia Group, Renaissance Steel</li> <li>The CoC to evaluate the bids</li> </ul>

~The completion of restructuring date has been extended from the original closure date mentioned in Form A

## Key Cases (3/3)



Name of Company	Industry	O/S Debt (INR mn)	Revenue (INR mn)	FY	Market Cap*	Completion of Restructuring~	Status Update^
Alok Industries Limited	Textiles	234,430	89,194	FY17	4,132	14-Jan-2018	<ul> <li>Last date of filing claims by creditors was 1<sup>st</sup> August 2017</li> <li>And the last date to submit EOI bids was 12<sup>th</sup> Oct 2017</li> <li>Fresh bids were invited by the IRP on 26<sup>th</sup> Dec 2017.</li> <li>Potential Bidders: Kotak Mahindra, Edelweiss</li> </ul>
Monnet Ispat & Energy Limited	Energy	103,333	13,751	FY17	4,015	13-Jan-2018	<ul> <li>Last date of filing claims by creditors was 7<sup>th</sup> August 2017</li> <li>And the last date to submit EOI bids was 23<sup>rd</sup> Dec 2017</li> <li>JSW+AION submitted the highest bid of INR 3,750 crore for Monnet Ispat</li> </ul>
Jyoti Structures Ltd.	Infrastructure	33,873	9,034	FY17	977	31-Dec-2017	<ul> <li>Last date of filing claims by creditors was 26<sup>th</sup> July 2017</li> <li>And the last date to submit EOI bids was 12<sup>th</sup> September2017</li> <li>Sharad Sanghi led group of HNIs was the sole bidder</li> </ul>
Amtek Auto Limited	Industrials- Automobiles	39,281	19,668	FY17	5,884	20-Jan-2018	<ul> <li>Last date of filing claims by creditors was 10<sup>th</sup> August 2017</li> <li>And the last date to submit EOI bids was 11<sup>th</sup> September2017</li> <li>Key Bidders: Liberty House, Deccan VI</li> <li>Liberty House submitted a revised bid for Amtek Auto.</li> </ul>

~The completion of restructuring date has been extended from the original closure date mentioned in Form A





#### **Second List of Defaulters**

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Source: Public Sources





#### **Other Key Cases**

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## Other Key Cases (1/2)



Name of Company	Industry	O/S Debt (INR mn)	Revenue (INR mn)	FY	Market Cap*	Completion of Restructuring	Status Update^
Moser Baer India Limited (MBIL)	Energy	48,857	5,466	FY17	856	13-May-2018	<ul> <li>Last date of filing claims by creditors was 28<sup>th</sup> Nov 2017</li> <li>NCLT also admitted the Insolvency petition against one of the subsidiaries of MBIL on 15<sup>th</sup> Nov 2017</li> </ul>
Deccan Chronicle	TME- Media	39,029	7,861	FY12	NA	14-Jan-2018	<ul> <li>Last date of filing claims by creditors was 2<sup>nd</sup> Aug 2017</li> <li>The previous IRP for Deccan Chronicle, KK Rao was replaced by TSN Raja by CoC and further by Mamta Binani as per the NCLT order</li> </ul>
Binani Cement	Industrials- Cement	33,056	20,377	FY16	NA	21-Jan-2018	<ul> <li>Last date of filing claims by creditors was 8<sup>th</sup> Aug 2017</li> <li>And the last date to submit EOI bids was 12<sup>th</sup> Feb 2018</li> <li>Dalmia Consortium emerged as the highest bidder for Binani Cement (with offer of INR 6,700 crore).</li> <li>Binani Industries approaches to NCLT over Binani Cement sale</li> </ul>
Educomp Solutions Limited	Education	28,268	2,010	FY16	626	26-Nov-2017	<ul> <li>Last date of filing claims by creditors was 16<sup>th</sup> Jun 2017</li> <li>And the last date to submit EOI bids was 17<sup>th</sup> Nov 2017</li> <li>Potential Bidders: Ebix, London based investor, FIITJEE, Extramarks</li> <li>Bidders have requested extension of deadline for submission of bids</li> </ul>

## Other Key Cases (2/2)



Name of Company	Industry	O/S Debt (INR mn)	Revenue (INR mn)	FY	Market Cap*	Completion of Restructuring	Status Update^
Gujarat NRE Coke	Metals & Mining	26,697	5,022	FY17	1,492	03-Oct-2017	<ul> <li>Last date of filing claims by creditors was 21<sup>st</sup> Apr 2017</li> <li>The NCLT, Kolkata Bench, has ordered liquidation of Gujarat NRE Coke on a slump sale basis.</li> </ul>
Murli Industries	Industrials- Cement	16,453	2,468	FY14	75	02-Oct-2017	<ul> <li>Last date of filing claims by creditors was 19<sup>th</sup> Apr 2017</li> <li>And the last date to submit EOI bids was 18<sup>th</sup> Aug 2017</li> <li>Murli Industries received 2 binding offers; Dalmia Bharat being one of the bidders, seeks 80% haircut</li> <li>Gajanan Oil (the 2<sup>nd</sup> bidder) moved NCLT to challenge IRP</li> </ul>
Inox Wind Ltd	Energy	15,279	28,632	FY17	25,554	01-Jan-2018	<ul> <li>Last date of filing claims by creditors was 25<sup>th</sup> Jul 2017</li> <li>NCLAT has directed NCLT bench to close insolvency proceedings against Inox Wind</li> </ul>
Vimal Oil & Foods	CRFAB (Oil Mill)	6,251	11,356	FY17	147	16-Jun-2018	<ul> <li>Last date of filing claims by creditors was 5<sup>th</sup> Jan 2018</li> </ul>
Kalyanpur Cements	Industrials- Cement	1,224	660	FY17	220	28-Oct-2017	<ul> <li>Last date of filing claims by creditors was 15<sup>th</sup> May 2017</li> <li>Dalmia Bharat received NCLT nod to acquire Kalyanpur Cement</li> </ul>

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## List of Cases filed with NCLT in February 2018

# Cases admitted to NCLT in Feb-2018\* (1) (AURUM

INTEGRATED CAPITAL SERVICES LIMITED

S.No.	Name of Corporate Debtor	Last Date for Claims	Date of Completion of Restructuring (180 days)	Industry
1	Sarbat Cotfab Pvt. Ltd.	3-Mar-2018	14-Aug-2018	Textiles
2	J.R. Diamonds Pvt. Ltd.	27-Feb-2018	12-Aug-2018	Others
3	Southern Cooling Towers Pvt. Ltd.	21-Feb-2018	5-Aug-2018	Industrials
4	Ther-A-Pedic Bedding India Private Limited	19-Feb-2018	4-Aug-2018	CRFAB
5	Shivkala Developers Pvt. Ltd.	28-Feb-2018	11-Aug-2018	Real Estate
6	Shree Bhawani Paper Mills Ltd.	1-Mar-2018	12-Aug-2018	Industrials
7	Winsome Diamonds and Jewellery Limited	27-Feb-2018	12-Aug-2018	Others
8	Meka Dredging Company Pvt. Ltd.	27-Feb-2018	8-Aug-2018	Infrastructure
9	Forever Precious Jewellery and Diamonds Ltd.	27-Feb-2018	12-Aug-2018	Others
10	Gupta Infrastructur (India) Private Limited	21-Feb-2018	31-Jul-2018	Infrastructure
11	Gupta Infratec Private Limited	21-Feb-2018	31-Jul-2018	Infrastructure
12	Shakti Bio Science Limited	23-Feb-2018	8-Aug-2018	H&P
13	Best Foods Limited	22-Feb-2018	1-Aug-2018	CRFAB
14	Era Housing & Developers India Limited	22-Feb-2018	7-Aug-2018	Real Estate
15	Alipurduar Enterprises Limited	21-Feb-2018	5-Aug-2018	CRFAB
16	Neutrino Power Systems Private Limited	19-Feb-2018	6-Aug-2018	Power
17	Zed Fabs India Private Limited	16-Feb-2018	1-Aug-2018	CRFAB
18	Medilux Laboratories Pvt Ltd	15-Feb-2018	31-Jul-2018	H&P
19	G B Engineering Enterprises Private Limited	17-Feb-2018	2-Aug-2018	Industrials

# Cases admitted to NCLT in Feb-2018\* (2) (AURUM)



S.No.	Name of Corporate Debtor	Last Date for Claims	Date of Completion of Restructuring (180 days)	Industry
20	Hi-Tech City Developers Pvt. Ltd.	12-Mar-2018	15-Aug-2018	Real Estate
21	Seven Eleven Business Services Pvt. Ltd.	10-Mar-2018	20-Aug-2018	Others- Providers of Construction Materials
22	Raninga Ispat Pvt. Ltd.	7-Mar-2018	20-Aug-2018	Industrials
23	Indus Fila Ltd.	6-Mar-2018	19-Aug-2018	Textiles
24	Ram Dev International Ltd.	8-Mar-2018	7-Aug-2018	CRFAB
25	Techno Fab Manufacturing Ltd.	1-Mar-2018	14-Aug-2018	Infrastructure
26	Vasudev Ispat Pvt. Ltd.	1-Mar-2018	13-Aug-2018	Industrials
27	Peace Infrastructure Pvt. Ltd.	28-Feb-2018	12-Aug-2018	Infrastructure
28	APS Buildtech Pvt. Ltd.	1-Mar-2018	8-Aug-2018	Infrastructure
29	Ambey Constructech Pvt. Ltd.	1-Mar-2018	12-Aug-2018	Infrastructure
30	Kohinoor Diamonds Pvt. Ltd.	27-Feb-2018	12-Aug-2018	Others- Diamonds





## About Aurum + ICSL Consortium

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#### Aurum + ICSL Consortium



#### INTEGRATED CAPITAL SERVICES LIMITED

#### Aurum Equity Partners LLP

- Led by Sanjay Bansal, with 25 years of deal experience and one hundred and fifty successful transaction closures
- Deep industry knowledge of sectors that are the cornerstone of growth in the Indian economy
- Deep restructuring experience within the team through <u>Resolution by M&A</u> (Example Deals – Deccan Chronicle, BPL and Birla Tyres Business Acquisition by JK Tyres)
- Senior management has 50+ years of experience in deal making and have successfully closed 150+ transactions.
- Long standing relationships with Key Institutional Investors Indian and Global as well as Indian business houses.
- Part of the following global networks:
  - Crowe Horwath International a global top-10 advisory network with 726 offices in 125 countries with more than 30,000 employees.
  - Black Olive Ventures a real-estate focused fund management and investment banking firm
- Professionals include MBAs, CAs, Engineers etc with offices in Delhi, Bangalore and Mumbai.

#### ICSL

- Led by Sajeve Deora, is amongst top Restructuring Professionals in India.
- Deep restructuring and turnaround experience of 33+ years with over one hundred cases handled, including :
  - Sales of shares and Changes of management of stress companies
  - Sales of assets of companies in Stress
  - Sales in Court processes wherein borrowers are in Stress
  - Formation of asset sale committees in discussions with lenders
  - Dealing with documentation for sales of shares and assets, in cases of Stressed borrowers before BIFR, DRT, SARFAESI, CDR, Winding up proceedings, CLB proceedings, etc.
- India partner of BTG Global Advisory an international alliance of independent restructuring and financial advisory firms operating in key jurisdictions across the globe. Services include - Turnaround advisory and implementation, Performance improvement consulting, Loan workout, Interim management, Managed Exit Services, Forensic Accounting etc.
- India wide network through associated advisory firms in Mumbai, Chandigarh, Chennai, Hyderabad, Bengaluru, Kolkata.
- Team comprises of Accountants, Lawyers and Tax Experts.



# **Thank You**

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